

From: S=Uffindell; G=Colin; I=M.; O=msmail; P=rjrt; A=rjrx400; C=us
Posted: 12/7/97 17:22
Opened: 12/8/97 8:49
Subject: O-ZONE STORE LIST

LADIES AND GENTLEMEN:

ATTACHED IS THE LIST OF O-ZONE STORES YOU HAVE IDENTIFIED TO BE PART OF THE PROGRAM. I GOT THESE NUMBERS BY PULLING "OZN" ACCOUNT GROUPING FROM SIS OR SEVERAL OF YOU HAD GIVEN ME A NUMBER OF STORES ANTICIPATED TO PARTICIPATE.

AS SOME OF THE NUMBERS ARE EXTREMELY LOW, PLEASE REVIEW THE LIST AND IF NECESSARY UPDATE QUANTITIES TO REFLECT THE NUMBER OF ACCOUNTS YOU EXPECT TO PARTICIPATE. YOU WOULD ONLY ADJUST THE HIGHLIGHTED COLUMN TITLED "IDENTIFIED STORES SIS".

I NEED THIS INFORMATION BY FRIDAY 12/12/97. AT THAT TIME I MUST FINALIZE 1SR QTR ALLOCATIONS.

IF YOU HAVE ANY QUESTIONS OR REQUIRE ANY FURTHER INFORMATION LET ME KNOW.

SINCERELY

COLIN UFFINDELL
EXT. - 1367

[[OZNSTOR.XLS : 3084 in OZNSTOR.XLS]]

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O-ZONE STORES

<u>REGION #</u>	<u>REGION</u>	<u>IDENTIFIED STORES</u> <u>(SIS)</u>	<u>O-ZONES</u>	<u>BUDGET/</u> <u>PROJECTED STORES</u>
1100	BOSTON	41	1	20
1200	N.Y. METRO	32	1	20
1300	PHILADELPHIA	24	3	60
1600	BUFFALO	60	4	80
1700	PITTSBURGH	120	9	180
1800	CINCINNATI	150	9	180
2100	WINSTON-SALEM	23	5	100
2200	ATLANTA	160	7	140
2300	FLORIDA	90	3	60
2600	DALLAS	100	5	100
2900	RICHMOND	12	9	180
5100	N. CALIFORNIA	33	1	20
5400	S. CALIFORNIA	0	6	120
5600	SEATTLE	69	5	100
5800	HOUSTON	74	4	80
6200	CHICAGO	83	9	180
6300	MINNEAPOLIS	0	2	40
6600	DENVER	36	8	160
6700	DETROIT	1	6	120
6900	ST. LOUIS	35	3	60
	NATIONAL	1145	100	2000

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